

APPENDIX EXHIBIT A

NEW JERSEY DEPARTMENT OF BANKING AND INSURANCE CERTIFICATION OF JOINT INSURANCE FUND PROFESSIONALS FOR THE FUND YEAR ENDING DECEMBER 31, 2018

I, Paul J. Miola, CPCU, ARM, hereby certify that

A. I am the Executive Director of the Atlantic County Municipal Joint Insurance Fund, and am authorized to execute this certified statement. The terms and conditions for all renewal agreements or contracts, and the parties thereto, have not changed from the prior year, with exception of compensation as set forth below:

Service	Contractor	2017 Compensation Amount	2018 Compensation Amount
Actuary	The Actuarial Advantage	\$45,665	Not to exceed \$46,578
Administration / Executive Director	Arthur J. Gallagher Risk Management Services, Inc.	\$873,758	Not to exceed \$892,674
Administrative Consultant	PERMA, Risk Management Services	\$41,511	Not to exceed \$42,341
Attorney	The DeWeese Law Firm, P.C.	\$122,009	Not to exceed \$124,595
Banking Services & Asset Manager	TD Bank & TD Wealth Management	\$2,485	Not Reappointed
Banking Services	Investors Bank	\$0	Based on an average balance of \$20,000,000 – Federal Funds rate less .25% with a floor (minimum) of .65% and a ceiling (maximum) of 2.0%
Asset Manager	Wilmington Trust	\$9,798	.05% of the market value of the investment portfolio
Auditor	Bowman & Company	\$18,375	Not to exceed \$18,550 for the 12/31/17 Audit
Claims Administration	Qual-Lynx	\$761,808	\$760,042 minimum \$808,607 maximum \$10,000 not to exceed as EPL/POL Claims Advocate
Conflict Attorney	Louis J. Greco, Esquire	\$156	\$140/hour
Exposure Data Mgmt System	EXIGIS, Inc.	\$11,738	Not to exceed \$11,738
JIF Website	Joyce Media	\$3,900	Not to exceed \$3,900
Payroll Auditor	Bowman & Company	\$13,407	Not to exceed \$16,384

Property Appraiser	AssetWorks	\$27,965	\$44,690 Based Upon Anticipated Building Counts
Recording Secretary	Tracy Forlenza	\$6,082	Not to exceed \$6,204
Safety Director	J. A. Montgomery	\$202,256	Not to exceed \$209,168
Subrogation Attorney	The DeWeese Law Firm, P.C.	\$96,118	Prior to suit – 25% recovery Issue not joined – 30% recovery Issue joined – 33.3% recovery
Treasurer	John Hansen	\$23,100	Not to Exceed \$23,562
Underwriting Manager	Conner Strong & Buckelew Insurance Services	\$11,544	Not to exceed \$11,775
Wellness Director	Valerie Smith	\$63,086	Not to exceed \$63,335

Service	Contractor	2017 Compensation Amount	2018 Compensation Amount
Liability Defense Panel	Law Offices of Thomas G. Smith, PC	\$108,526	Assigned Defense Counsel - \$150 per hour
			Approved Associate - \$125 per hour
A)			Paralegel - \$75 per hour
Liability Defense Panel	Youngblood, Lafferty, & Sampoli	\$44,538	Assigned Defense Counsel - \$150 per hour
	r		Approved Associate - \$125 per hour
			Paralegel - \$75 per hour
Liability Defense Panel	Birchmeier & Powell, LLC	\$294,401	Assigned Defense Counsel - \$150 per hour
			Approved Associate - \$125 per hour
			Paralegel - \$75 per hour
Liability Defense Panel	Gemmel, Todd, & Merenich, PA	\$142,512	Assigned Defense Counsel - \$150 per hour
	,		Approved Associate - \$125 per hour
			Paralegel - \$75 per hour
Liability Defense Panel	Madden & Madden, PA	\$26,145	Assigned Defense Counsel - \$150 per hour
			Approved Associate - \$125

			per hour
			Paralegel - \$75 per hour
Liability Defense Panel	Barker, Gelfand, & James	\$302,233	Assigned Defense Counsel - \$150 per hour
			Approved Associate - \$125 per hour
			Paralegel - \$75 per hour
Liability Defense Panel	Reynolds & Horn	\$229,568	Assigned Defense Counsel - \$150 per hour
			Approved Associate - \$125 per hour
=			Paralegel - \$75 per hour
Workers Compensation	Pietras, Saracino, Smith, & Meeks, LLC	\$172,430	Assigned Defense Counsel - \$135 per hour
Defense Panel			Approved Associate - \$110 per hour
			Occupational Cases - \$115 per hour
			Paralegel - \$75 per hour
a e			Court Appearances - \$65
Workers Compensation	Affanato Marut, LLC	\$101,151	Assigned Defense Counsel - \$135 per hour
Defense Panel	<i>*</i>		Approved Associate - \$110 per hour
			Occupational Cases - \$115 per hour
ē			Paralegel - \$75 per hour
	i		Court Appearances - \$65
Workers Compensation Defense Panel	Cooper Levenson, PA	\$36,751	Assigned Defense Counsel - \$135 per hour
			Approved Associate - \$110 per hour
			Occupational Cases - \$115 per hour
			Paralegel - \$75 per hour
5.		4	Court Appearances - \$65

B. To the extent the terms and conditions of any renewal agreements or contracts, or the parties thereto, have changed since the prior year, copies of such renewal/new agreements or contracts are enclosed.

C.	I am aware that the New Jersey Department of Banking and Insurance will rely on this certification in connection with determination of the above-referenced Joint Insurance Fund's compliance with applicable
	law.
	(Signature of Executive Director)
	1/17/18
	(Date)

- I, Connie Mahon, hereby certify that:
- A. I am the Chairman of the Atlantic County Municipal Joint Insurance Fund and am authorized to execute this certified statement.
- B. I agree with the certified statements set forth above by the Executive Director.

(Signature of Chairperson)
(Date)