

**ATLANTIC COUNTY MUNICIPAL JOINT INSURANCE FUND  
RESOLUTION #2020- 33**

**A RESOLUTION AUTHORIZING THE FUND CHAIR AND FUND SECRETARY TO EXECUTE  
A CONTRACT WITH MEDIA PRO AND PIVOT POINT SECURITY TO PROVIDE  
TECHNOLOGY RISK MANAGEMENT SERVICES FOR A PERIOD OF ONE YEAR AT A COST  
NOT TO EXCEED \$21,582**

**WHEREAS**, the Atlantic County Municipal Joint Insurance Fund (FUND) has been organized pursuant to *N.J.S.A. 40A:10-36 et. seq.*; and

**WHEREAS**, the FUND is duly constituted as a Municipal Self Insurance Fund to provide insurance coverage to its member municipalities; and

**WHEREAS**, the FUND members were recently subject to Technology Risk Assessments to determine each members greatest vulnerability from the use of technology in their governmental operations; and

**WHEREAS**, based upon the completed assessments it was determined that the FUND members all share similar exposures from the use of technology; and

**WHEREAS**, these vulnerabilities include the need for employee security awareness training; the timely distribution of security awareness notifications; the development of, and training therein, of security risk policies; the development of incident management plans; the completion of “phishing” assessments; the development of, and training therein, of third party risk management policies; and the completion of external vulnerability testing; and

**WHEREAS**, the Gloucester, Salem, Cumberland Counties Municipal Joint Insurance Fund (TRICO JIF) and the Burlington County Municipal Joint Insurance Fund (BURLCO JIF) completed the same Technology Risk Assessments with the same vulnerabilities identified; and

**WHEREAS**, on March 27, 2018, the FUND adopted Resolution 2018-27, authorizing an interlocal agreement with the TRICO JIF and the BURLCO JIF to seek qualified firms to provide services to address the vulnerabilities outlined above; and

**WHEREAS**, the Executive Director’s office issued a Request for Proposals (RFP) on April 30, 2018 with all proposals to be returned to the Executive Director’s office by May 24, 2018; and

**WHEREAS**, proposals were received from Media Pro, Pivot Point Security, and The Incendio Group; and

**WHEREAS**, each proposal was evaluated by a subcommittee which included a Fund Commissioner from each of the Funds involved in the interlocal agreement; and

**WHEREAS**, each proposal was reviewed and scored using the criteria included in the RFP that outlined the basis by which the proposals would be evaluated by the Funds; and

**WHEREAS**, following the evaluation and scoring process, each of the Funds determined that Media Pro should be awarded a contract to provide employee security awareness training and Pivot Point Security should be awarded a contract to provide the timely distribution of security awareness notifications; the development of, and training therein, of security risk policies; the development of incident management plans; the completion of “phishing” assessments; the development of, and training therein, of third party risk management policies; and the completion of external vulnerability testing in accordance with the terms and conditions outlined in the RFP and the proposal received from Media Pro and Pivot Point Security; and

**WHEREAS**, in accordance with the aforementioned recommendation, on July 18, 2018, the FUND approved resolution 2018-41 authorizing an agreement with Media Pro and Pivot Point Security to provide the above enumerated services for the period of September 1, 2018 through August 31, 2019; and

**WHEREAS**, on July 17, 2019, the FUND approved resolution 2019-37 authorizing an agreement with Media Pro and Pivot Point Security in accordance with Year 2 of their May 24, 2018 proposal to provide the above enumerated services for the period of September 1, 2019 through August 31, 2020; and

**WHEREAS**, it is in the FUND's best interest to execute an agreement with Media Pro and Pivot Point Security for the above enumerated services in accordance with Year 3 of their May 24, 2018 proposal for the period of September 1, 2020 through August 31, 2021; and

**WHEREAS**, based upon the number of employees to be trained, the total cost to the FUND to provide employee security awareness training shall not exceed \$8,243 for one year access to the Media Pro library; and

**WHEREAS**, based upon the number of members to receive the following services; the timely distribution of security awareness notifications; the development of, and training therein, of security risk policies; the development of incident management plans; the completion of "phishing" assessments; the development of, and training therein, of third party risk management policies; and the completion of external vulnerability testing by Pivot Point Security the total cost of which to the FUND to provide these services shall not exceed \$13,339 for one year; and

**WHEREAS**, funds to pay for this expense are available in the 2020 & 2021 FUND Operating Expense Budget;

**NOW THEREFORE BE IT RESOLVED**, by the Commissioners of the Atlantic County Municipal Joint Insurance Fund that the FUND Chair and FUND Secretary are hereby authorized to execute a contract with Media Pro and Pivot Point Security for the services outlined above and in accordance with the terms and conditions outlined in the RFP and the proposal received from Media Pro and Pivot Point Security; and


**BE IT FURTHER RESOLVED**, that the total cost to the FUND shall not exceed \$21,582 as noted above; and

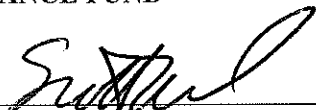
**BE IT FURTHER RESOLVED**, that a copy of this Resolution shall be provided to the TRICO JIF, BURLCO JIF, Executive Director's office, and Fund Treasurer, for their information and knowledge; and

**BE IT FURTHER RESOLVED** that a copy of this resolution shall be filed with the Division of Local Government Services in the Department of Community Affairs.

This Resolution was duly adopted by the Atlantic County  
Municipal Joint Insurance Fund at a public meeting held on July 15, 2020.

**ATLANTIC COUNTY  
MUNICIPAL JOINT INSURANCE FUND**

Attest:   
Kellie Seib, Secretary

By:   
Scott Wahl, Chairperson

Date: July 15, 2020